

Message Text

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ORIGIN SS-25

INFO OCT-01 ISO-00 SSO-00 NSCE-00 CCO-00 /026 R

DRAFTED BY NEA/ARN:TJCAROLAN:PDW

APPROVED BY NEA:HHTAUNDERS

S/S - MR. ORTIZ

NEA/ARN - ARDAY

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FM SECSTATE WASHDC

TO USDEL SECRETARY IMMEDIATE

S E C R E T STATE 232526 TOSEC 140048

EXDIS

E.O. 11652: GDS

TAGS: PFOR, MASS, JO, US

SUBJECT: HAWKS FOR JORDAN--NEXT STEPS

REF: (A) AMMAN 6563

----- (B) STATE 231082

PASS ASST. SEC. ATHERTON FROM NEA/ARN DAY

1. WE ARE IN PROCESS OF OBTAINING DOD CLEARANCE ON FOLLOWING CABLE WE PROPOSE JOE SISCO SEND TO AMBASSADOR PICKERING, RESPONDING TO PICKERING'S LATEST SUGGESTIONS RE NEXT STEPS IN HAWK SALE TO JORDAN. (REFTEL A, WHICH YOU SAW IN DEPT SEPT 29, IS BEING REPEATED TO YOU AT USUN. REFTEL B HAS BEEN REPEATED TO YOU). WE HOPE TO GET THIS CABLE TO PICKERING BEFORE HE DELIVERS LOA COVERING HAWK SALE TO GOJ OCT 1. YOU MIGHT WISH TO LOOK AT IT SIMULTANEOUSLY WITH DOD; WE EXPECT NO SIGNIFICANT PROBLEM IN PENTAGON BUT WILL INFORM YOU IF WE GET ANY.

2. BEGIN TEXT: WE CAN UNDERSTAND GOJ'S INCLINATION TO
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ASCERTAIN TOTAL COST INVOLVED IN ENTIRE HAWK PACKAGE AND

CHECK OUT FINANCIAL ASPECTS WITH SAUDIS BEFORE FORMALLY ACCEPTING LOA COVERING HAWK SALE. WE HAVE THEREFORE REQUESTED DOD TO PROVIDE AT EARLIEST POSSIBLE DATE A

BALL-PARK (ROM) ESTIMATE OF TOTAL COSTS (INCLUDING THOSE FOR TRAINING) THAT GOJ COULD USE IN DISCUSSIONS WITH SAUDIS. WE WILL NOT SUCCEED IN GETTING THIS INFO TO YOU IN TIME FOR PRESENTATION OF HAWK LOA AND SIDE-LETTER TO JORDANIANS, BUT WE EXPECT TO BE ABLE TO SUPPLY IT SOON THEREAFTER.

3. IN MEANTIME, WE KNOW YOU WILL IMPRESS ON JORDANIANS THAT THEIR EARLY ACCEPTANCE OF LOA COVERING HAWK SALE WILL HELP US AND DOD MAKE FASTER HEADWAY IN PREPARATION OF JOINT TRAINING PLAN THAT WOULD INCLUDE VARIOUS ALTERNATIVES (E.G., RE VENUE, PACE AND INSTRUCTIONAL RESPONSIBILITY) AND WOULD BE PRESENTED TO GOJ AT A LATER DATE. AS NOTED PARA 5 REFTTEL B, WE HAVE ALREADY BEGUN CONSIDERATION OF SUCH A PLAN AT WORKING LEVELS HERE, AND DOD IS AWARE OF OUR DESIRE THAT THIS STUDY PROCEED EXPEDITIOUSLY. WHILE WE WILL NOT RPT NOT MAKE FURTHER PROGRESS OF SUCH STUDY CONTINGENT ON GOJ'S ACCEPTANCE OF LOA COVERING HAWK SALE, AND WHILE WE ARE ASKING DOD TO PREPARE SEPARATE LOA COVERING FUTURE JOINT U.S.-JORDANIAN MILITARY CONFERENCE WHOSE MISSION WILL BE TO WORK OUT BILATERAL AGREEMENT RE OVERALL TRAINING PACKAGE, YOU ARE CORRECT IN BELIEVING THAT SUCH A CONFERENCE COULD NOT ACTUALLY TAKE PLACE UNTIL LOA COVERING HAWK SALE IS SIGNED.

4. RE MINIMUM IMMEDIATE GOOD-FAITH POLITICAL GESTURE THAT YOU RECOMMEND BE MADE ON SOME ASPECT OF TRAINING, WE CALL YOUR ATTENTION TO ITEM NO. 44 OF LOA COVERING HAWK SALE. THAT ITEM PROVIDES FOR SPECIALIZED OPERATOR AND MAINTENANCE TRAINING (4-22 WEEKS DURATION) OF 27 JORDANIANS IN CONUS ON CERTAIN COMPUTERS THAT FORM PART OF HAWK SYSTEM. DOD/ARMY CONFIRMS THAT THIS TRAINING COULD GET UNDERWAY QUICKLY FOLLOWING GOJ'S ACCEPTANCE OF LOA. THEY ALSO CONFIRM THAT THERE WOULD BE NO PROBLEM IN FINDING PLACES IN U.S. SCHOOLS FOR INITIAL, 36-MAN CADRE OF KEY JAF HAWK PERSONNEL REFERRED TO IN PARA 6

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REFTTEL A. (AT OUR REQUEST, DOD IS LOOKING INTO POSSIBILITY OF BREAKING THIS TRAINING SEGMENT OUT OF OVERALL TRAINING PACKAGE AND OFFERING IT TO GOJ AS SOON AS POSSIBLE IN A SEPARATE, "PRELIMINARY" TRAINING LOA).

5. DOD FURTHER CONFIRMS THAT DOD/RAYTHEON TEAM MENTIONED REFTTELS WILL HAVE SUFFICIENT SCOPE TO ENGAGE IN PRELIMINARY DISCUSSIONS OF JORDAN'S FUTURE HAWK TRAINING

PROGRAM DURING ITS PROJECTED VISIT TO AMMAN. WE WILL NOT
RPT NOT MAKE THIS VISIT CONTINGENT ON GOJ'S ACCEPTANCE OF
HAWK LOA, AND DOD WILL BE DISCUSSING THIS VISIT WITH
RAYTHEON REPS ON OCT 1 WITH VIEW TO TEAM'S EARLY DEPARTURE
FOR JORDAN. END TEXT. INGERSOLL

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